

### Confidential Questionnaire

Please complete the questionnaire prior to the first meeting, using estimates where necessary. Your information remains strictly confidential, and will be used only to determine the suitability of financial and investment planning with Global Wealth Advisors LLC.

#### Client Information

	Client	Spouse
Name	_____	_____
Home Address	_____	_____
Home Telephone	_____	_____
Business Address	_____	_____
Business Telephone	_____	_____
Cell Phone	_____	_____
E-Mail Address	_____	_____
Citizenship (Country)	_____	_____
Domicile (State)	_____	_____
Date of Birth	_____	_____
Health Status	_____	_____

#### Family Information

Name	Dependent?	Date of Birth	Health Status	Marital Status	Special Needs
1. _____	Yes / No	/ /	_____	S / M / D / W	_____
2. _____	Yes / No	/ /	_____	S / M / D / W	_____
3. _____	Yes / No	/ /	_____	S / M / D / W	_____
4. _____	Yes / No	/ /	_____	S / M / D / W	_____
5. _____	Yes / No	/ /	_____	S / M / D / W	_____

## Employment

	Client	Spouse
Occupation	_____	_____
Employer	_____	_____
Annual Income	_____	_____
Retirement Age	_____	_____

## Assets

Asset	Owner*	Value	Cost Basis (If available)	Notes
Cash Equivalents	<u>H / W / JT / RLT</u>	_____	_____	_____
Mutual Funds (Taxable)	<u>H / W / JT / RLT</u>	_____	_____	_____
Individual Stocks	<u>H / W / JT / RLT</u>	_____	_____	_____
Individual Bonds	<u>H / W / JT / RLT</u>	_____	_____	_____
Rental Real Estate Investments	<u>H / W / JT / RLT</u>	_____	_____	_____
Life Insurance Cash Value	<u>H / W / JT / RLT</u>	_____	_____	_____
Non-Qual. Def. Comp.	<u>H / W / JT / RLT</u>	_____	_____	_____
IRAs (Specify Type)	<u>H / W / JT / RLT</u>	_____	_____	_____
401(k) Plan	<u>H / W / JT / RLT</u>	_____	_____	_____
403(b) Plan	<u>H / W / JT / RLT</u>	_____	_____	_____
Pension Plan	<u>H / W / JT / RLT</u>	_____	_____	_____
Business Interest	<u>H / W / JT / RLT</u>	_____	_____	_____
Primary Residence	<u>H / W / JT / RLT</u>	_____	_____	_____
Other Residence	<u>H / W / JT / RLT</u>	_____	_____	_____
Other (Specify)	<u>H / W / JT / RLT</u>	_____	_____	_____

Please provide asset detail, using most recent statements.

\* H = Husband W = Wife JT = Joint Tenancy RLT = Trust

## Liabilities

Liability	Amount	Monthly Payment	Interest Rate	Original Amount and Term	Notes
Credit Cards	_____	_____	_____	_____	_____
Installment Loans	_____	_____	_____	_____	_____
Home Equity	_____	_____	_____	_____	_____
Primary Mortgage	_____	_____	_____	_____	_____
Other	_____	_____	_____	_____	_____

# Annual Cash Flow

Client

Spouse

Salary/Wages	_____	_____
Investment Income	_____	_____
Social Security	_____	_____
Pension Income	_____	_____
IRA Withdrawals	_____	_____
Other	_____	_____

<b>TOTAL INFLOW</b>	_____	_____
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Mortgage or Rent	_____	_____
Property Taxes	_____	_____
Homeowners Insurance	_____	_____
Food	_____	_____
Clothing	_____	_____
Utilities	_____	_____
Household Expenses	_____	_____
Auto Loan Payment	_____	_____
Auto Operating Expense	_____	_____
Other Installment Debt	_____	_____
Credit Card Payments	_____	_____
Health Care Expense	_____	_____
Life Insurance Premiums	_____	_____
Entertainment	_____	_____
Vacation/Travel	_____	_____
Personal Gifts	_____	_____
Charitable Gifts	_____	_____
Education Funding	_____	_____
Savings/Investments	_____	_____
Miscellaneous	_____	_____

<b>TOTAL OUTFLOW</b>	_____	_____
<b>Surplus or (Deficit)</b>	_____	_____

## Additional Questions

Client

Spouse

What is your most important objective in meeting with Global Wealth Advisors?

How would you describe yourself as an investor?

What significant financial changes do you expect?

How would you rate your satisfaction with your current advisors?

Who prepares your income tax returns?

Are your estate planning documents up to date?

What experience and credentials do you expect your advisor to have?

What other concerns or specific issues would you like Global to address?

How did you learn about Global Wealth Advisors?

**Global Wealth Advisors LLC**

Registered Investment Advisor

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## **Risk Tolerance Form**

If applicable, please make two copies and be sure that both client and spouse complete the form.

## Risk Tolerance Analysis

1. **Expected Return:** Given historical returns on different kinds of investments, my desired level of investment return is above-average.

Strongly Disagree      Strongly Agree

2. **Risk Tolerance:** I am willing to bear an above-average level of investment risk (volatility). I can accept occasional years with negative investment returns.

Strongly Disagree      Strongly Agree

3. **Holding Period:** I am willing to maintain investment positions over a reasonably long period of time (generally considered 10 years or more).

Strongly Disagree      Strongly Agree

4. **Liquidity:** I do not need to be able to readily convert my investments into cash. Aside from my portfolio, I have adequate liquid net worth to meet major near-term expenses.

Strongly Disagree      Strongly Agree

5. **Ease of Management:** I want to be very actively involved in the monitoring and decision-making required to manage my investments.

Strongly Disagree      Strongly Agree

6. **Dependents:** There are none or only a few dependents that rely on my income and my investment portfolio for support.

Strongly Disagree      Strongly Agree

7. **Income Source:** My major source of income is adequate, predictable and steadily growing.

Strongly Disagree      Strongly Agree

8. **Insurance Coverage:** I have an adequate degree of insurance coverage.

Strongly Disagree      Strongly Agree

9. **Investment Experience:** I have prior investment experience with stocks, bonds, and international investments. I understand the concept of investment risk.

Strongly Disagree      Strongly Agree

10. **Debt/Credit:** My debt level is low and my credit history is excellent.

Strongly Disagree      Strongly Agree